

Stone Harbor Investment Partners Attest to Success of Metro Ethernet Deployment

TIME WARNER CABLE BUSINESS CLASS DELIVERS FIBER NETWORK SOLUTIONS FOR FIXED INCOME INVESTMENT FIRM.

BACKGROUND

Stone Harbor Investment Partners is a specialty fixed income investment boutique with over \$12 billion in assets under management for institutional clients in the US, Europe and Asia. Stone Harbor manages a wide variety of credit-based and asset allocation strategies.

REQUIREMENTS

They required dedicated primary and backup Internet services to ensure uninterrupted access to data and Internet service for their Analysts. Given that traditional options were limited to them in the building they were located in, they were seeking a viable solution. They also required access to traditional as well as specific real-time financial news programming. Further, they needed to route this video content to different device outputs including floor displays, analyst offices, conference rooms, and fitness centers.

THE SOLUTION

Time Warner Cable delivered dedicated Internet service that is completely diverse from other carrier solutions. Time Warner Cable delivered a video Business Head End feed service that enabled Stone Harbor to receive content directly to traditional TV monitors and fitness machines, and, TWC provided standard cable TV boxes for conference rooms and private offices that required all available programming options. Additionally, Time Warner Cable provided an IP-based live video programming directly to Analyst desktops.



“OVER THE PAST YEAR
THE CABLE PROGRAMMING
AND INTERNET SERVICE
THAT WE HAVE RECEIVED
FROM TIME WARNER CABLE
HAS BEEN HIGHLY RELIABLE.
WE HAVE BEEN ABLE TO RUN
MISSION-CRITICAL
APPLICATIONS OVER
THE INTERNET.”

Vlad Rud
Director of Technical Services,
Stone Harbor

RESULTS

The Internet solution delivered by Time Warner Cable provided Stone Harbor with a completely diverse, dedicated Internet service, ensuring uninterrupted Internet access.

By leveraging the combination of Time Warner Cable's fiber-based Business Head End solution and cable TV box solution, Stone Harbor did not have to reconfigure its internal architecture and is able to utilize complex remote control units that control its full range of audio-visual hardware that run in its conference rooms, Trading Floor, fitness center, and other areas of the firm.

By utilizing TWC's BusinessLink.tv IPTV solution, Stone Harbor was able to leverage their existing IP infrastructure, thus eliminating the necessity of acquiring TV sets or provisioning a separate infrastructure. This enabled Stone Harbor to quickly and easily deliver live TV broadcast to their Analysts anywhere in their facility.

PRODUCTS & SERVICES REFERENCED ABOVE

- > Dedicated Internet Service – ENET
- > BusinessLink.tv IPTV Service
- > Video Business Head-End
- > Digital Cable TV Service

About Time Warner Cable Business Class

Time Warner Cable Business Class, a service of Time Warner Cable, is available in 27 states which include some of the most technologically advanced, best-clustered cable systems in the country with more than 75 percent of the company's customers in systems of 300,000 subscribers or more. The company offers voice, data, video and disaster recovery/data center backup solutions to provide a full complement of business communications tools. Having an established national presence, along with dedicated local teams, the company provides award winning customer service. Supporting enterprise, government and small to medium-sized businesses with a consultative approach, Time Warner Cable Business Class is focused exclusively on individual business needs.